# **Bio's for lunch**

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Attachments: BIO's.docx (21.76 kB); \_Certification\_.htm (238 bytes)

Hi Phil,

I have only received 9 bio's for the lunch on Wednesday and have chased twice.

Daryl asked me to send these on to you to read out....

Do you want me to make up name tags?

Nicole

#### **Phil Elliott**

G8wayInternational does not buy or sell. It does not handle money nor act on behalf of any one party. It brings together business people of influence.

It acts for the members of the Business Network to ensure the credibility and bona fides of all parties.

The convenors of G8way International have been dealing with China and the Asia Pacific nations for two decades and have made numerous visits to regions, in particular China. During these visits many connections in a wide cross section of enterprises have been developed.

These connections are vital in order to successfully source products and services to penetrate the Asian market.

G8way International has entrepreneurial business leaders in many provinces including Liaoning, Zhejiang, Guangdong and Sichuan and in the major cities of Shanghai, Beijing, Shenyang, Hangzhou and Guangzhou amongst others.

G8way International's influence and experience reaches to high levels of government.

G8way International Business Network is a small and exclusive group of entrepreneurial Australian and Chinese business people and we are very proud that you are part of the network.

Managing Director Phil Elliott is based in Regional NSW in the heart of the 'food bowl' with access to many sought after commodities.

His background is in Business and Marketing although his degree is in the area of Education.

It has long been his aim to introduce like minded people from both Australia and Asia Pacific so that they may deal direct with confidence.

To that end he has developed a network of which proudly many at this meeting are a part.

It has been his stated aim that together both G8way International and all those involved can develop long term and mutually beneficial outcomes.

#### **Gerard Paynter**

Gerard is a qualified accountant and experienced business advisor, having spent 25 years in stockbroking, audit, financial management and government relations. As a senior advisor at Ord Minnett for almost a decade, Gerard assisted clients with their domestic and international investments and led major investment activity across Australia.

Recently, Gerard has worked as Managing Director of Queensland's most prominent government relations firm advising clients on how to best position their proposals to government. His clients have ranged from global multi-nationals to entrepreneurs and SMEs. Gerard has helped clients work through procurements and tender processes across all portfolios. In 2013, he guided a client through the first ever unsolicited proposal made to one of Queensland's Hospital Service boards. Additionally, he has advised clients who went on to win two of the largest Queensland Government transport contracts ever awarded.

Gerard holds undergraduate degrees in Commerce and Arts, and postgraduate qualifications in Finance and Investment. He has completed the AICD Company Directors Course.

# **About Sky Migration and Bruce Fan**

- MIA (Migration Institute of Australia) and MARA(Migration Agents Registration Authority) registered
- Business migration and Employer sponsored migration expert
- Market Leader in Employer Sponsored Migration
- Founder and Manger of the company

# **Jaylin Mao**

Jaylin Mao is the Director of Asian Business of Westpac Premium Banking. She has led Westpac Premium Asian strategy to help HNW new migrants to start a new life in Australia. She has been awarded to relationship manager for her efforts and passion working on Asian Strategy. She has created ongoing client advocacy by delivering an outstanding customer experience with grace and style.

Jaylin has over 10 years of extensive banking & finance experiences in Australia across retail, private, corporate & investment banking. Prior joining Westpac, she was the Business Development Manager in AIMS Financial Group, Senior Relationship Manager of Corporate Banking in Commonwealth Bank & Vice President of Credit Suisse Australia. She has helped Asian UHNW& high net worth clients with banking & financial needs. She has also facilitated multi million dollars transaction within corporate & investment banking.

Jaylin holds a Bachelor of Arts from the Sichuan Normal University in China and Master of Commerce from the University of Sydney. She is an active member within the Asian community. She holds the following titles

- Vice President of Asia Pacific Financial Investment Association (APFIA)
- Director (founder) of Australian Chinese Professionals Association
- Secretary General of Australian Federation of Chinese Organisations
- Director of Australian Overseas Chinese Association of Industry and Commerce
- Vice President of Australia Oriental Dance & Performance Group
- Founding member of Haymarket Chamber of Commerce
- Member of Hong Kong Australia Business Association
- Vice President of Shangdong Friendship Association
- Committee member of Australia Shenzhen Friendship Association

## **Bruce Holder**

Bruce commenced his role as a Rural Sales Agent with Miller and James, Temora in 2013. Growing up at Rannock, between Coolamon and Temora, and going on to manage the family farm with his wife Debbie, Bruce has developed a clear understanding of the rural landscape.

The skills acquired from the management, marketing and technological demands of operating a farm have allowed Bruce to relate to those who are on the land or wish to become involved in agriculture.

Bruce's commitment and discipline have allowed him to quickly master the art of selling and in the process he has forged some very positive client relationships

## **Angus McLaren**

Angus has been involved in the Australian agricultural industry all his life. He grew up on a family farm in Southern NSW. After school, Angus began his career in farming - which he still pursues up to this day operating a 4,000 hectare property with his wife Karen mainly concentrating on the production of grain. He is also a partner in Miller and James Real Estate, an independent agency business based in Southern NSW specialising in farm transactions and farm management services. Angus is also a Director and shareholder of AFARM, an agricultural management company that provides management and procurement services to investors looking to invest in the Australian agricultural industry.

## **Maggie Wang**

Before migrated to Australia in 2002, Maggie worked as a senior business/investment consultant in Beijing specialised in company restructure, mergers, acquisitions and IPOs. She has built up extensive network and strong relationship with her corporate clients, financial industry and government agencies. Currently Maggie is working in the field of investment, international trade, properties and immigration helping her clients mainly from China to achieve their success in Australia. Maggie graduated with a Master of Finance from Chinese Academy of Social Sciences in 2001, Beijing and a Master of Accounting from Macquarie University in 2009, Sydney.

## Alan Knight - CMF Property Services

#### **Executive Chairman**

Alan qualified as a chartered accountant in 1979 following his part time undergraduate studied at the University of Technology, Sydney.

He was employed by two medium sized chartered accounting firms during his seven years of part time study. He specialised in audit and other company services.

Leaving the profession to pursue a life in private enterprise, Alan served firstly as chief accountant and company secretary for a major commodities broker, then as financial controller for the MLC Ltd (a subsidiary of Lend Lease), then as financial controller and later as a corporate advisor for Bill Acceptance Corporation Ltd (a merchant banking subsidiary of AGC Ltd). Alan then worked for a further two years for Westpac Banking Corporation specialising in property project finance and advisory services before establishing CMF Project Finance & Advisory Services in 1992.

During Alan's seven years in merchant and trading banks and his subsequent twenty two years with CMFPS. Alan has advised on, and participated as principal in, many successful property developments. He has accumulated an extensive knowledge of property development and finance.

Alan also served as a long term non-executive director on Horsell International Insurance Brokers and as chairman of My Financial Services

I have Ian Kilday's Bio's but ned to type it out.